





## Theater-16, Inc.

39468 Cozumel Ct. Murrieta, CA 92563 (951) 696-3646 email - theater16@mac.com www.Theater-16.com Producers of:

The Walking Puppet Stage<sup>™</sup> The Traveling Game Show<sup>™</sup> The Rainbo Magic Show<sup>™</sup> Captain Billy's School of 5-String Banjo Mary Lee's Make & Take Craft Center Dr. Goodjohn's Medicine Show EyeVentures - Optical Oddities Leroy & Lee's Circus of Fleas The Think Safety Magic Show Wild West Gambling Show The Card Magic Show Magic of the Mind Magic Lessons

... and many more!

Services Provided: Talent Coordination Stage Management Master of Ceremonies Voice of The Fair Show Development Creative Consultation Why book an act when you can...

Book a... A WHOLE THEATER Full Of Family Entertainment With a Sponsorship Package that PAYS YOU TO SAVE MONEY!

A complete show production facility including: The FairTime<sup>™</sup> Theater Stage Manager / Sound Tech Talent Coordination Sponsorship Consultation Master of Ceremonies Sound System <sup>™</sup> at least 8 Shows Per Day %

Historically, touring theater companies used an "Ad Curtain" to help pay for their shows. Local sponsors paid a modest amount to have their businesses advertised on the main curtain. which was raised and lowered between each act. By dividing the curtain into small areas, ads could be sold at affordable rates. Examine the facts: today's printing costs are \$6 per square foot - the Ad Curtain is 8'X8' (64 sq. ft.) making the Base Printing Cost: \$384. There is space for (6) 2'X3' sponsor signs with a break even cost of \$64 per sponsor. Over a 10 day fair that would be less than \$7 per day. You could certainly charge more than that for the opportunity to sponsor a Theater Full of Family-Friendly Entertainment!. At only \$200 per sponsor, the profit would be \$816. Now, here is how you get more return for your entertainment dollar. Let's say you pay \$500 per day for acts performing 3 shows per day. \$1,000 would get you two acts and a total of 6 shows per day. For that same \$1,000 the FairTime Theater delivers 3 different acts for a total of **8 shows per day.** What's more, you get a theatre to present your other acts on stage; a turn-key operation that creates a special entertainment attraction, and a real added value for your sponsors and fairgoers. We coordinate the show production, set design, and custom printing, and you keep the profit. In summation; when it comes to entertainment, with our proposal:

## You Save Money You Make Money You Keep Money

... and there are more sponsorship opportunities than just the ad curtain.

I'd like to discuss your particular needs and share with you our ideas. Thank you for reviewing our materials, we value your time. Sincerely;

Ernie Guderjahn - Pres. Theater-16, Inc.

